

Silk Cloud DB Virtualization Platform on Google Cloud

The public cloud is significant for the future of business. Today, however, companies are struggling with complex cloud migration projects that bring high risk, poorly understood costs, and lengthy project timelines.

Enterprise Tier 1 mission-critical applications usually are not built for the cloud, and digital transformation involves challenges such as code incompatibilities, performance bottlenecks, and cost optimization.

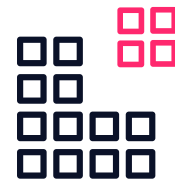
The Silk Cloud DB Virtualization Platform's:



Up To 10x Faster Performance Compared To Native Cloud Alone



Significantly reduced costs through the use of enterprise data services



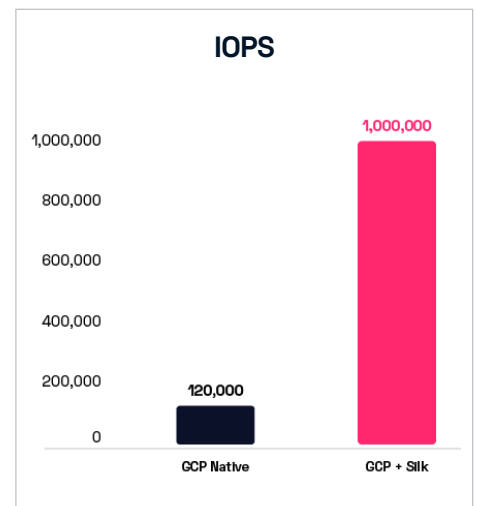
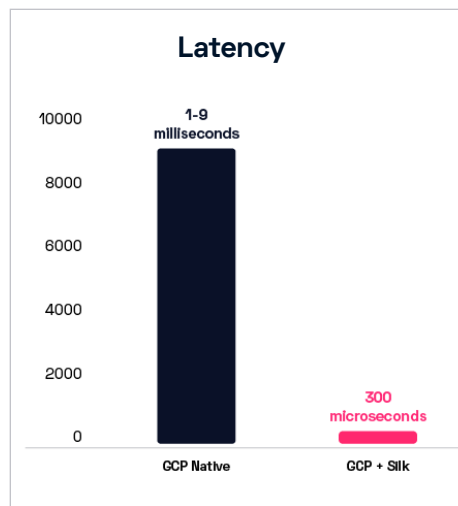
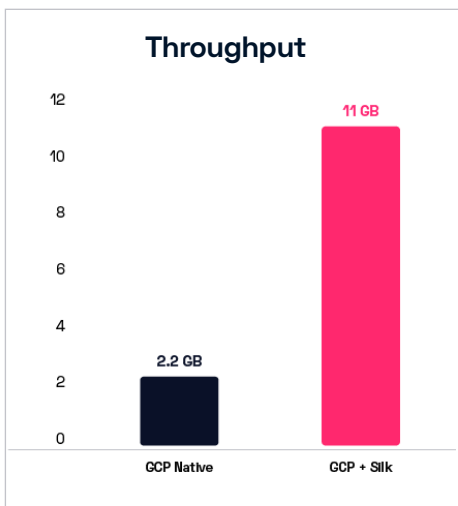
Always-on availability and greater resiliency and manageability

With Silk, customers can easily migrate their applications without rearchitecting their data, reducing both the risk and cost of lengthy migration projects while taking advantage of Silk's ultra-high performance at scale for excellent customer experience and advanced rich data services that bring major cost and footprint optimizations.

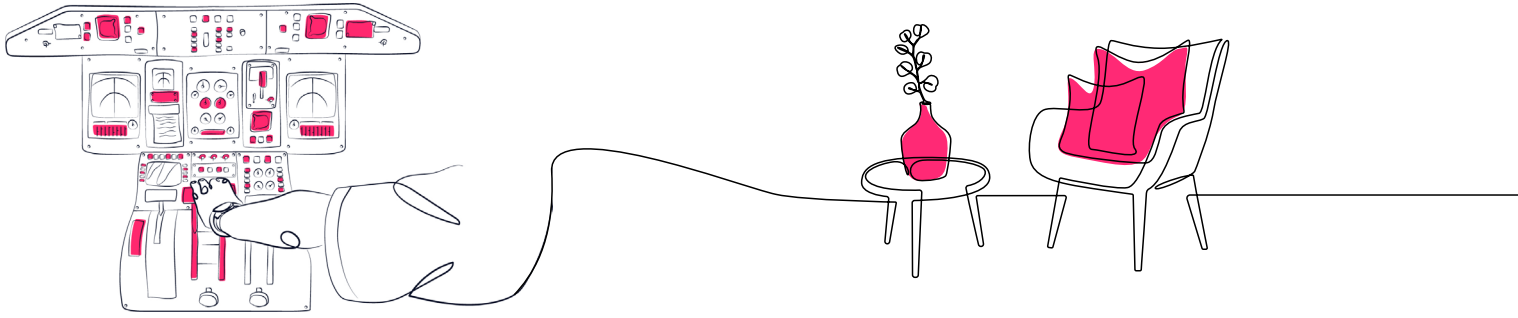
Silk deploys its software stack on Google Cloud infrastructure components. Those resources are leveraged into a data platform that can scale up, out, down, and in--maximizing performance and utilization efficiency while controlling costs. The platform also supports any desired availability model for business continuity or disaster recovery.

Key Cloud Capabilities:

- Elastic ultra-high performance with sub-millisecond latency
- Enabling mission-critical application migration to the cloud
- Enhanced zero-cost data services for resource optimization
 - Zero footprint instantaneous snapshots
 - Data reduction
 - Shared data access



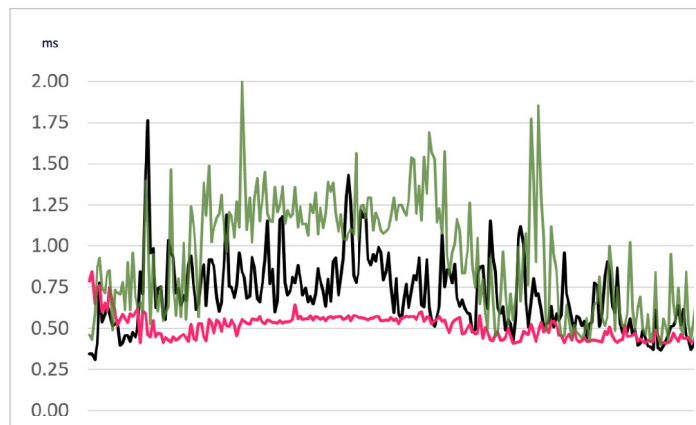
Customer Case Studies



Priceline's Story

Priceline, the world leader in travel deals, was looking to move from on-premises to Google Cloud in order to provide a better user experience for its customers. Priceline wanted to be sure that when it moved to Google Cloud, they would be able to achieve the highest level of performance possible, while also keeping their cloud budget under control.

With Silk, Priceline saw a significant increase in performance. This boost made it possible to cut back on overprovisioning to achieve the desired level of performance their workloads needed – keeping Priceline's cloud budget in check. Along with that, the team was pleasantly surprised by the ease and manageability Silk offered, making it easy to increase or reduce resources on the fly.



SILK | On-Prem | Native Cloud

Online Retailer's Story

A multibillion dollar international furniture and home goods ecommerce company had a corporate objective to get all of its data out of on-premises datacenters by a strict deadline. The team had moved its 40 Microsoft SQL Server hosts to Google Cloud, but they kept hitting throughput limitations. With the deadline bearing down on them, the team knew they didn't have time to refactor their databases and were at a loss for what to do.

Silk offered the company **0.2ms faster performance than their previous on-premises solution**. In addition, Silk gave them 3.2 GB/s throughput per SQL host, with up to four SQL hours living on each Silk data pod resource. Silk also helped the company make their cloud resources more efficient. Through Silk's data reduction services, the company achieved 3:1 data reduction.

Metric	Google Cloud + Silk	Google Cloud PD	Gain
Read IOPS	1M	100K	10x
Read BW	11 GB/s	1.2 GB/s	9x
Write IOPs	700K	30K	23x
Write BW	7.5 GB/s	1.2 GB/s	6x
Latency	300us	1-9ms SLA	3-30x

All performance numbers achieved at 1.5ms consistent latency or lower, with data services enabled

About Silk

The Silk Cloud DB Virtualization Platform gives demanding workloads 10x faster performance on the cloud compared to native cloud alone. It is a virtualization layer that sits between the underlying cloud infrastructure and customers' workloads. Without refactoring, workloads such as Oracle, Microsoft SQL Server, and industry-specific applications can move onto the GCP and Azure cloud while massively improving user experience. Industry leaders in e-commerce, software publishing, FinTech, and healthcare trust Silk with their mission-critical workloads to get the ultra-fast speeds their customers demand. Silk is headquartered in Needham, MA.

To learn more, visit silk.us.