

# Silk for Healthcare Solution Providers



## What Do You Need?

Consistency across customer base to offer simplified approach to:

- Customer onboarding
- Environment management
- Support
- Cost Control
- Improve bottom line for each product suite



## THEN YOU NEED SILK!

Silk provides a data virtualization platform that optimizes resources to deliver unparalleled performance and resiliency while reducing cost and simplifying operational processes.



### Enable + Accelerate Cloud Adoption

- Avoid re-factoring or re-architecting existing code to enable mission-critical workloads in the cloud



### Improve Cloud Efficiency + Utilization

- Reduce overprovisioning of cloud resources to create efficiency for database core licenses



### Improve Customer / User Experience

- Reports complete faster
- More Orders per Second
- Better Customer Experience
- Faster response times



### Enterprise Data Services

- Bring on-prem functionality to the public cloud

## How Silk Benefits Healthcare Solution Providers

Silk provides ultra-high performance, low latency, and a suite of enterprise data services in the public cloud which accelerates cloud adoption for their customers so that healthcare organizations can shift responsibilities to the cloud provider and focus more on patient care.

### Performance

- Silk aggregates native cloud resources to provide ultra-high performance while maintaining low latency
- Allows application vendors to lift and shift their customers' performance-hungry, mission-critical workloads to the public cloud
- Accelerate cloud adoption by eliminating the need to refactor the application

### Operations

- Leverage Silk's suite of rich enterprise data services to streamline operational tasks
- Silk's zero-footprint, instantaneous snapshots reduce the time to complete ETL and environment refresh processes and controls costs of additional copies
- True thin-provisioning allows for easier resource planning

### Cost

- Eliminate the need to over provision cloud infrastructure
- Reduce database license consumption
- Achieve at least 2 to 1 data reduction via Silk's patent protected dedupe and compression algorithms
- All in an effort to increase the bottom-line across product suites

## Ready to get started?

Let's talk! Contact Silk today to learn about how Silk can give you the performance and efficiency your most important applications need in the public cloud! Visit [silk.us](http://silk.us).